

# Minnesota Dual-Training Pipeline Transportation Industry Forum February 4, 2025

# Agenda

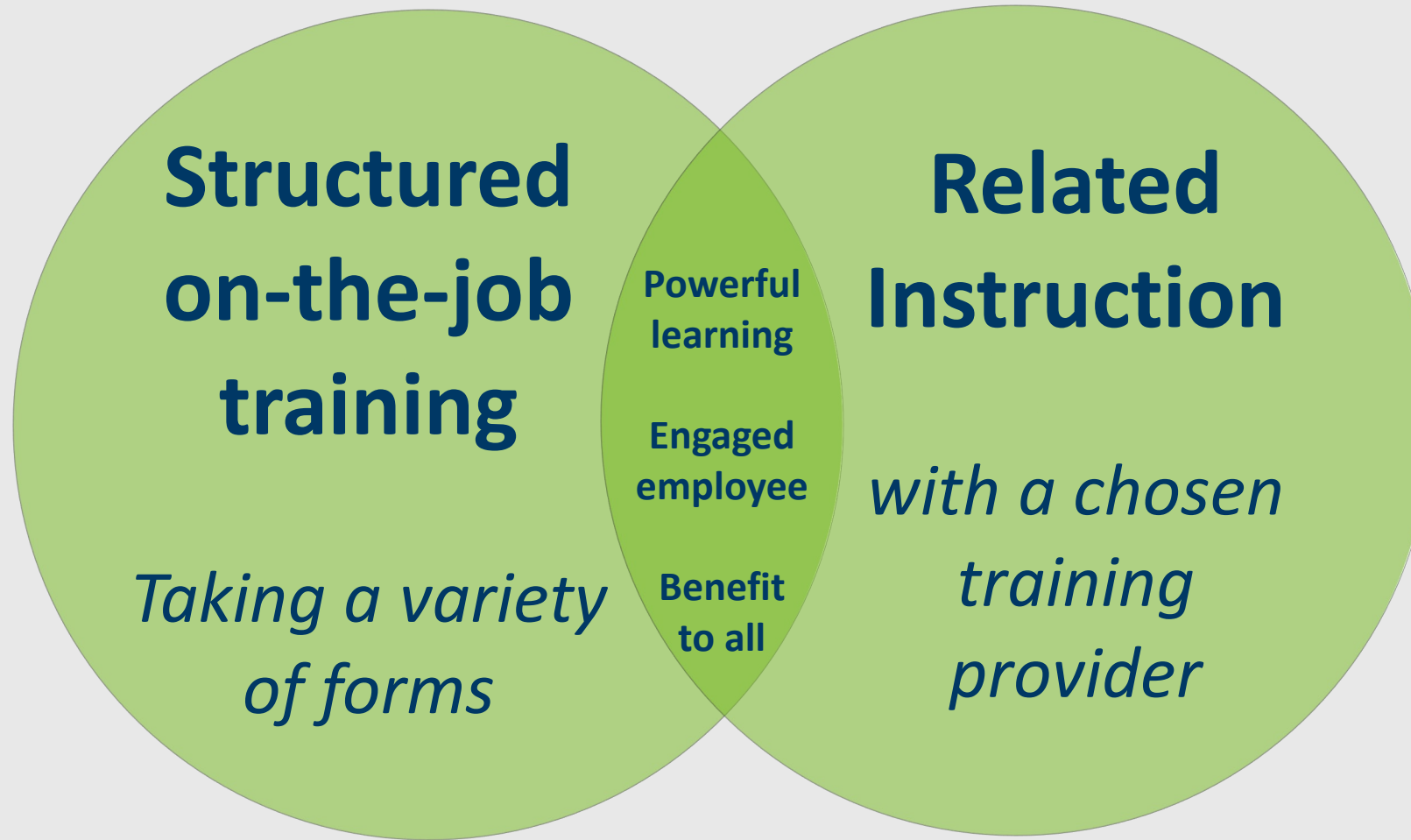
- **Welcome/Introductions**
- **Minnesota Dual-Training Pipeline overview**
- **New Transportation Occupations**
- **Pipeline Success Story – Sanco Enterprises**
- **OHE Dual Training grant update**
- **Wrap up/ upcoming events**

# What is Minnesota Dual-Training Pipeline?



- Source of support to employers to develop their own employment-based, dual-training programs
- An innovative approach to address current and future workforce needs in the key industries of **advanced manufacturing, agriculture, child care, health care services, information technology, legal cannabis industry, and transportation**
- Private Investment, Public Education, Labor and Industry Experience

# Employment-Based Training



# Minnesota Dual-Training Pipeline Strategies

- **Industry Forums:** *Inform and direct* Minnesota Dual-Training Pipeline on industry trends and needs through discussion and strategic planning aimed to expand dual training.
- **Competency Councils:** *Define and identify* specific occupational competencies for the seven key industries.
- **Dual-Training Consulting:** *Create and disseminate* dual training resources for employers, employees and dual trainees: toolbox, grants, and expanding mentorship networks to set up dual training.

# December Speaker Series Recap



## Breaking the Leadership Myths: Unlearning the Lies and Leading with Confidence

Presented by Sarah Ciavarri

Download the [power point](#).

Ideas for future topics?

Let us know what else you might like to learn about.

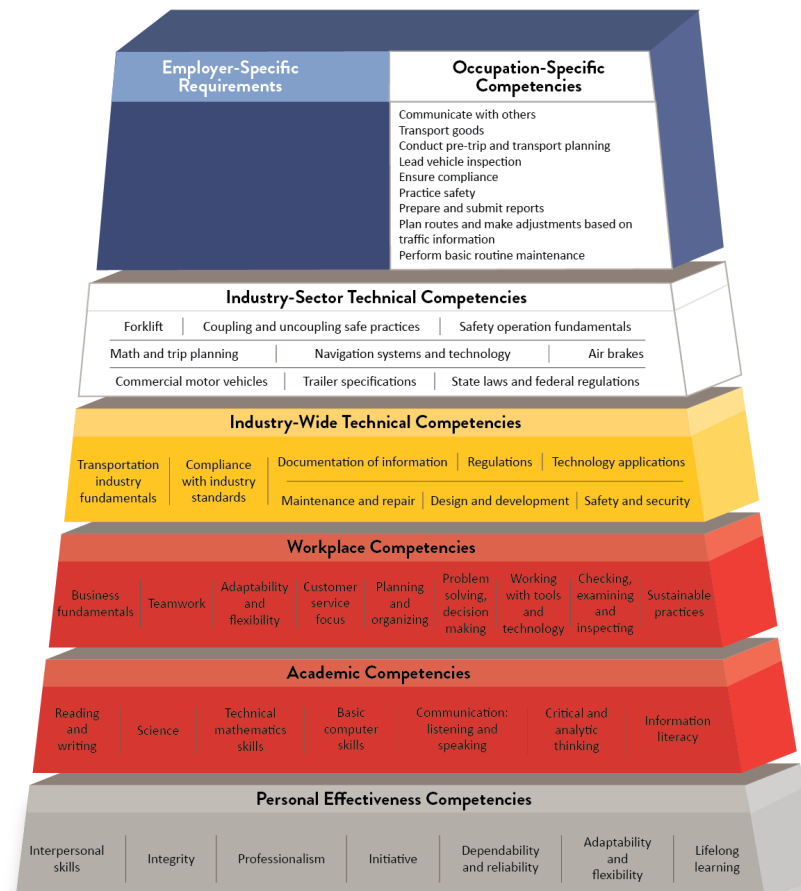
# Transportation Occupations

- Aircraft Maintenance Technician
- Automotive Mechanic
- Bus and Truck Diesel Mechanic
- Heavy and Tractor-Trailer Truck Driver



# Minnesota Dual-Training Pipeline Competency Pyramid

## Minnesota Dual-Training Pipeline Competency Model for Transportation Occupation: Heavy and Tractor-Trailer Truck Driver



Based on: Transportation, Distribution and Logistics Competency Model, Employment and Training Administration, United States Department of Labor, August 2018

Pipeline recommends the Industry-Sector Technical Competencies as formal training opportunities (provided through related instruction) and the Occupation-Specific Competencies as on-the-job training opportunities.



# Minnesota Dual-Training Pipeline Occupations – Factors for Adding New Occupations

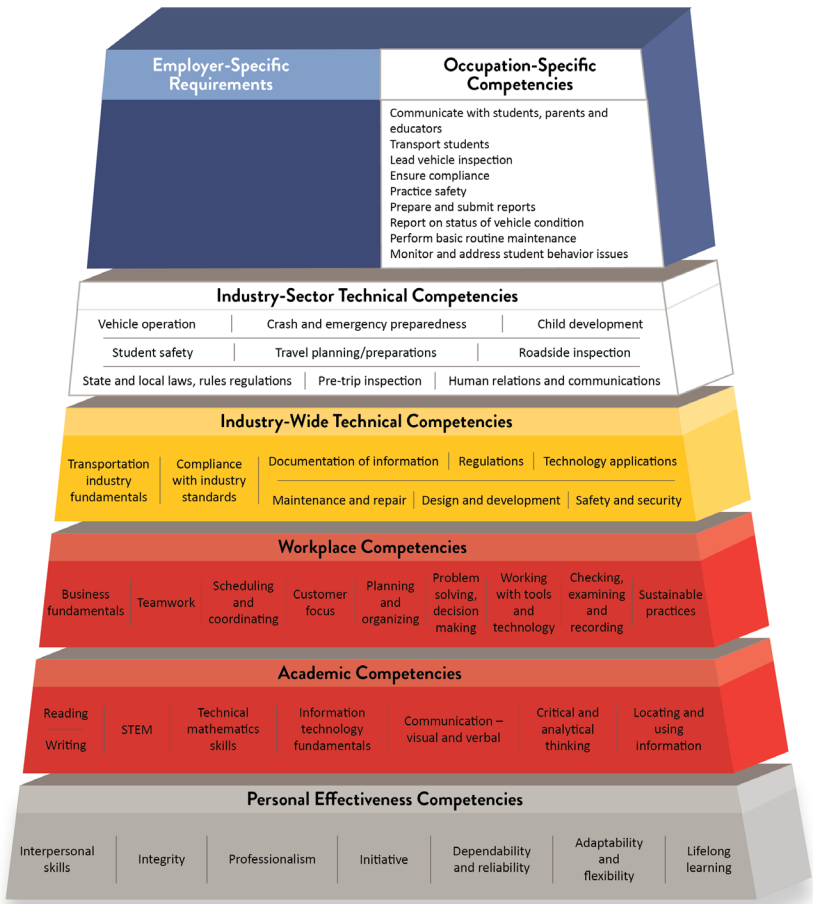
- Two or more employers state need;
- Must offer a pathway to a livable wage: \$22.53/hour (based on a family with one child, one full-time and one part-time employed adult);
- Must be in-demand (Labor Market Information and other research considered);
- Must offer a career pathway; and
- Must lend itself to the dual-training model.

## New Occupations for Transportation:

- School Bus Driver
- Automotive Body Repair Technician

# School Bus Driver

## Minnesota Dual-Training Pipeline Competency Model for Transportation Occupation: School Bus Driver



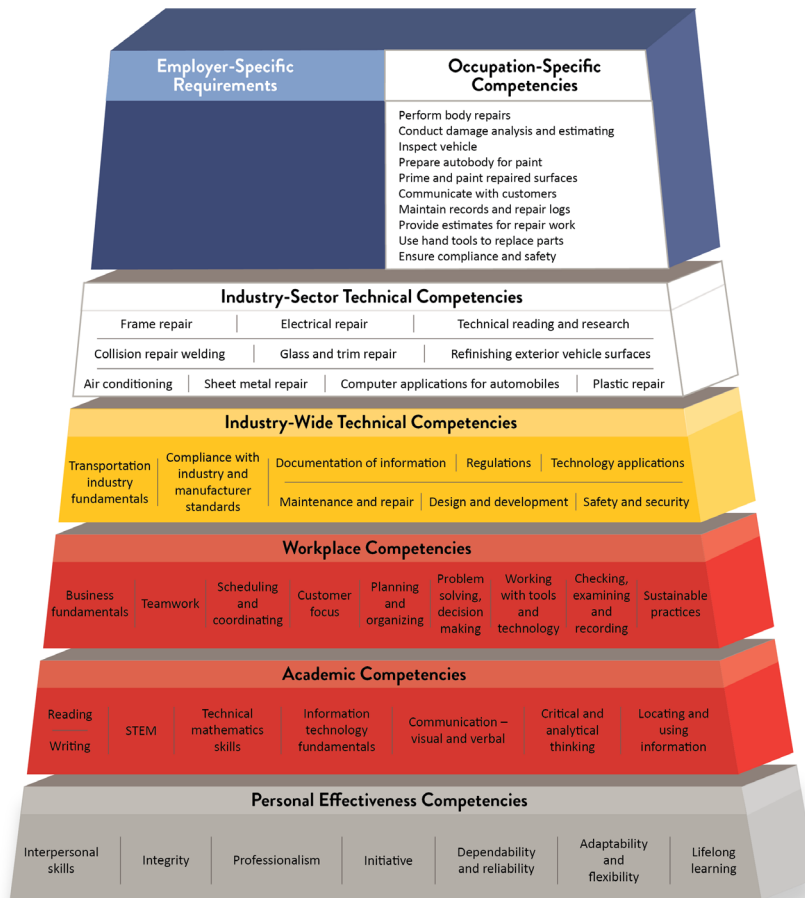
If you have further comments or suggestions about this competency model, please email [madolyn.martini@state.mn.us](mailto:madolyn.martini@state.mn.us) by February 14, 2025



Based on: Transportation, Distribution and Logistics Competency Model, Employment and Training Administration, United States Department of Labor, August 2018. For more detailed information about competency model creation and sources, visit [dli.mn.gov/business/workforce/transportation](http://dli.mn.gov/business/workforce/transportation).

# Automotive Body Repair Technician

## Minnesota Dual-Training Pipeline Competency Model for Transportation Occupation: Automotive Body Repair Technician



If you have further comments or suggestions about this competency model, please email [madolyn.martini@state.mn.us](mailto:madolyn.martini@state.mn.us) by February 14, 2025

# Example of Transportation Employer doing Pipeline



\*Notes from discussion\*

Mark H. from Sanco Enterprises presented and shared how the company built great partnership with Riverland Community College. He discussed how they were prompted by the need to get more qualified technicians and developing a better recruiting and internship program was needed. As such, the company met with instructors and customized training to create a plan for creating dual training. He shared how the dual trainees go to school for part of the week and work the other part of the week where they are doing on-the-job training and being mentored.

# 2025 Potential New Occupation(s)

## Health Care Services

- Healthcare Social Worker
- Licensed Professional Clinical Counselor
- Licensed Marriage and Family Therapist
- Sonographer
- Orthotic and Prosthetic Technician

## Child Care

- School-Age Care Supervisor

## Legal Cannabis

- Cannabis Compliance Specialist
- Cannabis Dispensary Supervisor

## Transportation

- School Bus Driver
- Automotive Body Repair Technician

# Dual Training Grant Basics

An eligible DTG applicant must meet all the following:

- Be an employer or organization of employers
- Have a dual-training program
- Employ an eligible dual trainee
- Have an agreement with an eligible related instruction training provider
- If annual gross revenue exceeded \$25,000,000 in the previous calendar year, pay for at least 25% of related instruction costs
- If a current or prior DTG recipient, be in good standing on all grant requirements
- If a current or prior recipient of other Minnesota State grant programs, be in good standing on all grant requirements.

# Dual Training Grant

The maximum grant request amount is **\$165,000** and limited among the following budget categories:

Budget Category	Grantee Maximum Amount	Grantee Match Required	Expenditures	Dual Trainee Maximum Amount
Related Instruction Costs	\$150,000	25% match required, if annual gross revenue exceeded \$25,000,000  Maximum: \$50,000 (\$2,000 per dual trainee)	<ul style="list-style-type: none"> <li>• Tuition</li> <li>• Fees</li> <li>• Required &amp; recommended books</li> <li>• Required &amp; recommended materials</li> </ul>	\$6,000
Trainee Support Costs	10% of grant request amount, up to \$15,000	None	Associated with Related Instruction: <ul style="list-style-type: none"> <li>• Transportation</li> <li>• Mileage</li> <li>• Lodging</li> <li>• Meals</li> <li>• Tutoring services</li> <li>• Translation and/or interpreter services</li> </ul>	None



# 2025 Dual Training Grant Timeline

## 2025 Dual Training Grant Request for Proposal Timeline

<https://www.ohe.state.mn.us/mPg.cfm?pageID=216>

- Request for Proposal Opens: March 4, 2025
- Technical Question Deadline: April 3, 2025 at 4:00 p.m. CT
- Grants Management System User Registration Deadline: April 9, 2025
- Request for Proposal Deadline: April 15, 2025 at 4:00 p.m. CT
- Applicants Notified about Awards: May 23, 2025
- Grantees Publicly Announced: May 27, 2025
- Mandatory Grantee Orientation: May 29, 2025 from 12:00 to 2:00 p.m. CT
- Prepare Grant Documents: June through July 2025
- Sign Grant Contract: August 2025
- Optional Dual Trainee Welcome Session: August 7, 2025 from 2:00 to 2:45 p.m. CT
- Begin Dual-Training Program: August 2025

\*Same timeline for **Dual Training Grant Legal Cannabis Industry**. Some events may include potential applicants and/or grantees from both grant programs. More information about DTG LC available at <https://www.ohe.state.mn.us/mPg.cfm?pageID=2620>.

# Request for Proposal Writing Workshops

## 2025 Request for Proposal Writing Workshops

- Registration and detailed information about workshops is available online [HERE!](#)
- In-Person (St. Paul): March 10, 2025 from 11:00 a.m. to 2:00 p.m. CT
- In-Person (Bemidji): March 12, 2025 from 11:00 a.m. to 2:00 p.m. CT
- Virtual (Microsoft Teams): March 14, 2025 from 9:00 a.m. to 10:45 a.m. CT
- Virtual (Microsoft Teams) Refresh Version: March 14, 2025 from 11:00 a.m. to 12:00 p.m. CT

Potential applicants for **Dual Training Grant Legal Cannabis Industry** are welcome to attend these workshops.

# Upcoming Minnesota Dual-Training Pipeline Events

**Pipeline 101** – Learn even more about the basics and ins and outs of how to set up dual training

Feb. 18, 2025, from 9 to 10 a.m. [Register for the webinar here.](#)

**All-Industry Forum** – Stay tuned for more details as we're hoping to host outside of the metropolitan area in-person the first or second week of June 2025

# Thank You!



Dan Solomon  
Program Manager  
651-284-5355

[dan.solomon@state.mn.us](mailto:dan.solomon@state.mn.us)



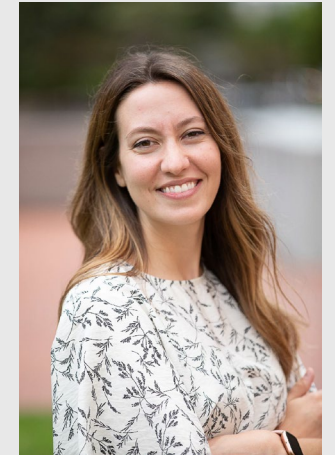
Kathleen Gordon  
Program Consultant  
651-284-5388

[kathleen.gordon@state.mn.us](mailto:kathleen.gordon@state.mn.us)



Erik Holtan  
Program Consultant  
651-284-5082

[erik.holtan@state.mn.us](mailto:erik.holtan@state.mn.us)



Madolyn Martini  
Program Consultant  
651-284-5088

[madolyn.martini@state.mn.us](mailto:madolyn.martini@state.mn.us)